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11 IN THE UNITED STATES DISTRICT COURT
12 FOR THE NORTHERN DISTRICT OF CALIFORNIA
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For the Northern District of California
**SUPPLEMENTAL ORDER TO
ORDER SETTING INITIAL CASE MANAGEMENT CONFERENCE
IN CIVIL CASES BEFORE JUDGE WILLIAM ALSUP**

INTRODUCTION

The purpose of this supplemental order is to guide the parties on recurring practical questions that arise prior to trial and to impose certain requirements for the conduct of the case. Counsel must please read this order and follow it.

SERVICE OF THIS ORDER

1. For cases originating in this Court, plaintiff(s) must serve this order and the order setting the initial case management conference (along with any other required pleadings) on each defendant. For cases removed from state court, the removing defendant(s) must serve this order and the order setting the initial case management conference (along with any other required pleadings) immediately on each and every party that has previously appeared or that appears within thirty days

1 after removal. Thereafter, any existing party to the action that brings a new party into the action
2 must immediately serve a copy of this order and the order setting the initial case management
3 conference (along with any other required pleadings) on the new party.

4 **CASE MANAGEMENT CONFERENCE**

5 2. The parties will please address the following in their joint case management statement
6 (not to exceed twelve pages) due at least *fourteen* calendar days before the case management
7 conference:

- 8 (a) The basis for this Court's subject-matter jurisdiction and whether any
9 issue exists regarding personal jurisdiction or venue;
- 10 (b) A brief description of the claims and defenses and a description of
11 any related proceeding, including any administrative proceedings;
- 12 (c) A brief summary of the proceedings to date, including whether there
13 has been full and timely compliance with the initial disclosure requirements of
14 Federal Rule of Civil Procedure 26;
- 15 (d) A list of all pending motions and their current status;
- 16 (e) A brief description of major motions expected before trial;
- 17 (f) The extent to which new parties are expected to be added or existing
18 parties deleted;
- 19 (g) The extent to which evidentiary, claim-construction or
20 class-certification hearings are anticipated;
- 21 (h) The extent to which the parties have complied with the
22 evidence-preservation requirements of paragraph 4 of this order;
- 23 (i) Any stipulated discovery limits different from the Federal Rules;
- 24 (j) Proposed deadlines and court dates, including a trial date;
- 25 (k) Whether a jury was properly demanded;
- 26 (l) What damages and other relief are sought;
- 27 (m) ADR efforts to date and a specific ADR plan for the case;
- 28 (n) Whether all parties will consent to assignment of the case to a

1 magistrate judge and, if so, whether additional parties are likely to be joined;

2 (o) A service list for all counsel that includes telephone and

3 fax numbers; and

4 (p) To the extent not addressed above, all other items set forth in

5 Local Rule 16-10.

6 3. Each party shall be represented at the case management conference by counsel
7 (preferably lead counsel) prepared to address all such matters and with authority to enter
8 stipulations and to make admissions.

9 4. Pursuant to FRCP 26(d), no formal discovery shall be initiated by any party until
10 after the meet-and-confer session required by FRCP 26(f), except by stipulation or prior court
11 order. As soon as a party has notice of this order, however, the party shall take such affirmative
12 steps as are necessary to preserve evidence related to the issues presented by the action,
13 including, without limitation, interdiction of any document-destruction programs and any
14 ongoing erasures of e-mails, voice mails, and other electronically-recorded material.

ELECTRONIC CASE FILING — LODGING HARD COPIES WITH CHAMBERS

15 5. In all “E-Filing” cases, in addition to filing papers electronically, the parties are
16 required to lodge for chambers one paper copy of each document that is filed electronically.
17 These printed copies shall be marked “Chambers Copy — Do Not File” and shall be in an
18 envelop clearly marked with the judge’s name and case number. It shall be delivered to the
19 Clerk’s office no later than noon on the day following the day that the papers were filed
20 electronically. Parties shall *not file* a paper copy of any document with the Clerk’s Office that
21 has already been filed electronically. For the final pretrial conference, please follow *Guidelines*
22 for *Trial and Final Pretrial Conference In Civil Jury Cases Before the Honorable William Alsup*.

23 6. Any proposed order other than those routinely submitted in connection with
24 regularly-noticed motions shall be sent by e-mail to “whapo@cand.uscourts.gov” in WordPerfect
25 or Microsoft Word format (*never* PDF). PLEASE include the case name and number on the
26 “subject” line of the e-mail message. This address should *only* be used for such proposed orders
27 and submissions for discovery conferences.

SETTING MOTIONS

7. Counsel need not request a motion hearing date and may notice non-discovery motions for any Thursday (excepting holidays) at 8:00 a.m. Case management and final pretrial conferences will be set by the Court.

FORM OF SUBMISSIONS

8. On summary judgment motions, joint statements of undisputed facts are not required but are helpful if completely agreed upon. Please do *not* file separate statements of "undisputed facts."

9. Reply declarations are disfavored. Opening declarations should set forth all facts on points foreseeably relevant to the relief sought. Reply papers should not raise new points that could have been addressed in the opening.

10. The title of the submission must be sufficient to alert the Court to the relief sought; for example, please do not bury a request for continuance in the body of a memorandum.

11. All submissions filed with the Court shall include on the cover sheet the date and time of the hearing or conference. Counsel should include their facsimile transmission numbers along with their telephone numbers on their papers.

DISCOVERY

12. The following paragraphs on discovery provide counsel and the parties with views and guidelines of Judge Alsup so that they can plan accordingly. For good cause, the parties are invited to propose any modifications in their joint case management conference statement. Unless and until modified, however, the following provisions shall supplement the requirements of the Federal Rules of Civil Procedure and the local rules.

13. In responding to requests for documents and materials under FRCP 34, all parties shall *affirmatively state* in a written response the full extent to which they will produce materials and shall, promptly after the production, confirm in writing that they have produced *all* such materials so described that are locatable after a diligent search of *all* locations at which such materials might plausibly exist. It is not sufficient to state that "responsive" materials will be or have been produced. Such a response leaves open the distinct possibility that other responsive

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1 materials have not been produced.

2 14. In searching for responsive materials in connection with FRCP 34 requests or for
3 materials required to be disclosed under FRCP 26(a)(1), parties must search computerized files,
4 e-mails, voice mails, work files, desk files, calendars and diaries, and any other locations and
5 sources if materials of the type to be produced might plausibly be expected to be found there.
6 The Court has found that certain basic information normally learned by counsel anyway should
7 be made available to the other side at the time of production, as if it were a response to a standing
8 interrogatory, as follows. At the time of the production, the responding party should provide a
9 written list to the requesting party setting forth in detail each specific source and location
10 searched. The list must also identify, by name and position, all persons conducting the search
11 and their areas of search responsibility. The producing party shall also provide a list describing
12 the specific source for each produced item as well as for each item withheld on a ground of
13 privilege, using the unique identifying numbers to specify documents or ranges. Materials
14 produced in discovery should bear unique identifying control numbers on each page.

15 15. To the maximum extent feasible, all party files and records should be retained
16 and produced in their original form and sequence including file folders, and the originals should
17 remain available for inspection by any counsel on reasonable notice.

18 16. Except for good cause, no item shall be received as case-in-chief evidence if the
19 proponent has failed to produce it in response to a reasonable and proper discovery request
20 covering the item, regardless of whether any discovery motion was made. A burden or
21 overbreadth or similar objection shall not be a valid reason for withholding requested materials
22 actually known to counsel or a party representative responsible for the conduct of the litigation.

23 17. Privilege logs shall be promptly provided and must be sufficiently detailed and
24 informative to justify the privilege. *See* FRCP 26(b)(5). No generalized claims of privilege or
25 work-product protection shall be permitted. With respect to each communication for which a

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1 claim of privilege or work product is made, the asserting party must at the time of assertion
2 identify:

- 3 (a) all persons making or receiving the privileged or protected
4 communication;
- 5 (b) the steps taken to ensure the confidentiality of the communication,
6 including affirmation that no unauthorized persons have received the
7 communication;
- 8 (c) the date of the communication; and
- 9 (d) the subject matter of the communication.

10 Failure to furnish this information at the time of the assertion will be deemed a waiver of the
11 privilege or protection. The log should also indicate, as stated above, the location where the
12 document was found.

13 18. Absent extraordinary circumstances, counsel shall consult in advance with
14 opposing counsel and unrepresented proposed deponents to schedule depositions at
15 mutually-convenient times and places. That some counsel may be unavailable shall not,
16 however, be grounds for deferring or postponing a deposition if another attorney from the same
17 firm or who represents a party with similar interests to that witness is able to attend. Ordinarily,
18 if one side desires a prompt deposition, the other side is expected to agree to dates falling within
19 *thirty days* of the request. On the other hand, rarely should one side expect the other side to
20 agree to a deposition sooner than *seven days* of the request.

21 19. If any objection to a request for materials is overruled, and if the disputed request
22 was due and pending at the time of a deposition, the withholding party or counsel must, at the
23 request of any other party, re-produce all deponents under its control or represented by them for
24 further deposition examination as to any new materials produced in response that are germane to
25 that deponent and must bear the expense of doing so. A party objecting to producing requested
26 materials may not use the existence of its own objections as a basis for postponing any
27 deposition unless such party promptly meets and confers and then, if failing to reach an
28 agreement, seeks to bring a prompt motion for a protective order.

1 20. Counsel and parties shall comply with FRCP 30(d)(1). Deposition objections
2 must be as to privilege or form only. Speaking objections are prohibited. Under no
3 circumstances should any counsel interject, "if you know," or otherwise coach a deponent.
4 When a privilege is claimed, the witness should nevertheless answer questions relevant to the
5 existence, extent or waiver of the privilege, such as the date of a communication, who made the
6 statement, to whom and in whose presence the statement was made, other persons to whom the
7 contents of the statement have been disclosed, and the general subject matter of the statement.
8 Private conferences between deponents and attorneys in the course of examination, including a
9 line of related questions, are improper and prohibited except for the sole purpose of determining
10 whether a privilege should be asserted.

11 21. Deponents and their counsel must make a good-faith effort to prepare for
12 depositions and to refresh witness memories on important matters in the suit about which the
13 witness reasonably should be expected to have knowledge. Deponents who claim to lack
14 recollection during their deposition but who later claim at trial to have had their memories
15 refreshed in the interim, may be, among other things, impeached with their previous failures of
16 recollection during their depositions or be subject to preclusion. In preparing deponents,
17 defending counsel shall segregate and retain all materials used to refresh their memories and
18 shall provide them to examining counsel at the outset of the deposition.

19 22. To the maximum extent feasible, deposition exhibits shall be numbered in a
20 simple manner that will allow the same numbering at trial. In discovery, counsel shall agree on
21 blocks of exhibit numbers to be used by the respective parties. Identical exhibits should not be
22 re-marked, but various versions of the same document, such as copies with hand notes added,
23 should be separately marked if used. *See Local Rule 30-2(b)(3).*

24 23. FRCP 26(a)(2)(B) requires disclosure of all opinions, bases, reasons and "other
25 information considered" by an expert. Counsel shall preserve all drafts of expert reports (partial
26 or complete) and notes and other evidence of communications with experts (or with any
27 intermediaries between counsel and the experts) on the subject of this actual or potential
28 testimony, and shall instruct their experts and any intermediaries to do likewise. All such

1 materials shall be produced upon expert designation (unless all parties otherwise stipulate in
2 writing). This requirement does not apply to intermediate drafts prepared solely by the
3 testifying expert not provided to or discussed with anyone else. Counsel's private notes of
4 conversations will be treated as work product and need not be produced absent the showing
5 required by FRCP 26(b)(3).

6 24. With respect to depositions under FRCP 30(b)(6), the fundamental purpose is to
7 allow a party to notice a deposition by subject matter, thereby requiring the respondent to
8 designate and to produce one or more organization witnesses knowledgeable on the designated
9 topic, a useful procedure when the roles of percipient witnesses controlled by an adverse party
10 are unknown. In some cases, however, counsel routinely appear to notice
11 Rule 30(b)(6) depositions on numerous and wide-ranging topics, including even the basis for
12 "contentions" made by adverse parties. To obviate disputes and to give guidance, these
13 guidelines will be observed:

14 (a) Without a prior order increasing the limit, a party may seek
15 Rule 30(b)(6) depositions from another party on up to a total of ten subject
16 matters (for the entire case) described with "reasonable particularity." In framing
17 the subjects, it is normally improper to ask for Rule 30(b)(6) deponents to testify
18 concerning the entire basis of a claim or defense. On the other hand, examples of
19 proper subjects, which would require the respondent to find and to produce
20 knowledgeable deponents, include "the time line of research and development
21 leading to the invention in question" or "the efforts undertaken by defendant to
22 locate documents responsive to plaintiff's document request." The notice should
23 be directed at discovering percipient facts in the possession of the adverse party,
24 not at forcing a supposed "fact witness" to appear and defend the entire thesis of a
25 claim or defense. If a notice includes an overbroad topic, the overbroad topic
26 shall be unenforceable and may not be later replaced with a proper topic.

27 (b) Each witness-designee deposed for one half-day or more in a
28 Rule 30(b)(6) deposition shall count as a single deposition for purposes of the

1 deposition limit under FRCP 26 or under any case management order setting a
2 limit on the number of depositions. A corporate designee may, immediately after
3 being deposed on the stated subject, be deposed in his or her individual capacity.
4 Both such sessions shall count together as a single deposition (although they
5 should be separately transcribed). If two designees, to take another example, are
6 interrogated, each for one half-day or more, then they count as two depositions.

7 (c) If an organization cannot reasonably locate a witness to testify
8 based on personal knowledge, there is no requirement under Rule 30(b)(6) for the
9 organization to “woodshed” or to “educate” an individual to testify on the subject.
10 If the organization does not produce any such deponent, however, the organization
11 may not present case-in-chief evidence at trial or on summary judgment on that
12 topic from any witness it could have so designated.

13 (d) Rule 30(b)(6) testimony never constitutes an irrebuttable judicial
14 admission. It will normally, however, be evidence admissible against the
15 organization producing the witness. The jury may, upon request, be instructed on
16 the significance of the testimony under Rule 30(b)(6).

17 25. If a dispute arises during a deposition and involves either a persistent obstruction
18 of the deposition or a refusal to answer a material question on a ground other than privilege,
19 counsel may attempt to arrange a telephone conference with the Court through the courtroom
20 deputy, Dawn Toland, at 415-522-2020. Any such conference should be attended by the same
21 court reporter recording the deposition.

22 26. All other requests for discovery relief must first be summarized in a letter no
23 longer than three pages from the party seeking relief. Up to twelve pages of attachments may be
24 added. Anything more clogs up the system. Counsel should identify themselves in the signature
25 block as “counsel for _____” and should e-mail their discovery-dispute requests and
26 responses to “whapo@cand.uscourts.gov,” providing the case name and number in the e-mail’s
27 subject line. Alternatively, counsel may send their letters via the United States mail. The Court
28 will then advise the parties concerning whether a response, written motion or a telephone

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1 conference will be required. After the telephone conference, counsel should submit their
2 proposed order (agreed as to form) via the same e-mail address or by United States mail. This
3 paragraph applies only to cases wherein discovery is being supervised by the district judge rather
4 than by a magistrate judge or special master. Counsel are still responsible for filing or e-filing
5 any and all discovery letters.

6 **DISCLOSURES**

7 27. Apart from discovery, Rule 26 requires certain automatic disclosures and requires
8 them to be made in a timely manner. Under Rule 37(c), untimely-disclosed materials may not be
9 used at trial or on summary judgment unless the delay in disclosure is “harmless” or unless
10 “substantial justification” for the delay is shown.

11 **COMMUNICATIONS WITH CHAMBERS**

12 28. Please do not send any letters to the Court (except for requests for discovery
13 conferences, short cover letters for dismissals, orders agreed-upon as to form, or chambers copies
14 of electronically-filed documents). When corresponding with the Court by letter, always identify
15 whom you represent. Please do not fax or messenger anything to chambers without advance
16 permission specific to the item. If you need to messenger a letter to the Court, please have it
17 taken directly to the Clerk’s Office. If you want the official file to be complete, you must either
18 take your letter to the Clerk’s Office on the 16th floor and request it to be filed in the official
19 files, or mail it to the Clerk’s Office for filing, or e-file it if the case is an e-filed case; the
20 chambers staff is *not* responsible for filing your documents.

21 29. You may contact the courtroom deputy, Dawn Toland (on the 16th floor in the
22 Clerk’s Office), at 415-522-2020 with appropriate inquiries. Except for the letters described
23 above, please do not attempt to make contact by telephone or any other *ex parte* means with
24 chambers staff.

25 **CROSS REFERENCE TO OTHER STANDING ORDERS AND GUIDELINES**

26 30. The Court has separate standing guidelines for preparation for the final pretrial
27 conference and trial. In securities cases, the Court has a standing order concerning early notice to
28 class members. They are always available for review at the website for the United States District

United States District Court

1 Court for the Northern District of California at www.cand.uscourts.gov.
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4 Dated: October 19, 2004.
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WILLIAM ALSUP
UNITED STATES DISTRICT JUDGE

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